



Interim condensed consolidated financial statements for the period ended 31 December 2020

### Bigbank AS

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Business name Bigbank AS

Registry Commercial Register of the Republic of Estonia

Registration number 10183757

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Reporting period 1 January 2020 - 31 December 2020

Chairman of the

management board Martin Länts

Core business line Provision of loans and acceptance of deposits

Auditor KPMG Baltics OÜ

 $\label{eq:Reporting currency} \textbf{ The reporting currency is the euro.}$ 

Interim report is available on the website of Bigbank AS at www.bigbank.ee. The version in English is located at www.bigbank.eu.

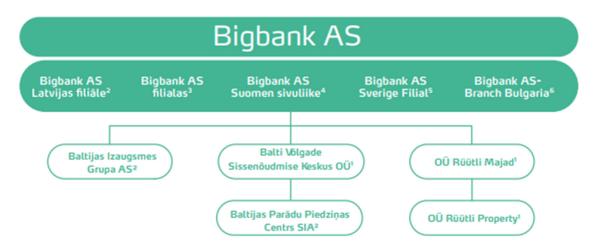
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## Bigbank Group structure

Bigbank AS (hereinafter also "Bigbank" and "Group") was founded on 22 September 1992. A licence for operating as a credit institution was issued to Bigbank AS on 27 September 2005. Bigbank is specialised on loans and deposits.

The Group's structure at the reporting date:



<sup>1</sup> registered in the Republic of Estonia

The branches in Latvia, Lithuania, Finland and Sweden offer lending services similar to those of the parent. The parent and its Latvian, Finnish and Swedish branches offer also deposit services. In addition, Bigbank AS provides cross-border deposit services in Germany, the Netherlands and Austria. At 31 December 2020, the Spanish branch was under liquidation, the liquidation of the branch was registered by Madrid Commercial Register on 8 February 2021 and remaining customers are served on a cross-border bases by the parent bank in Estonia. Bulgarian

branch was registered in the Bulgarian Commercial Register on 19th of November 2020, the active start of operations is planned at the beginning of the next year.

The core business of OÜ Rüütli Majad is managing real estate and its subsidiary OÜ Rüütli Property manages agricultural land. Baltijas Izaugsmes Grupa AS and Balti Võlgade Sissenõudmise Keskus along with its subsidiary are not engaged in active business operations.

<sup>&</sup>lt;sup>2</sup> registered in the Republic of Latvia

<sup>&</sup>lt;sup>3</sup> registered in the Republic of Lithuania

<sup>&</sup>lt;sup>4</sup> registered in the Republic of Finland

<sup>&</sup>lt;sup>5</sup> registered in the Kingdom of Sweden

<sup>&</sup>lt;sup>6</sup> registered in the Republic of Bulgaria

## Review of operations

#### Significant economic events

The first months of 2020 were challenging for Bigbank, and for the whole world, due to the COVID-19 crisis. Extensive restrictions imposed in spring to prevent the spread of the virus significantly weakened the economy, triggering a widespread economic downturn in the second quarter that affected all our core markets. Since the outbreak of the pandemic, we have focused on restoring our growth ambition, launching new products, and offering the best solutions to customers in default or arrears. Bigbank's strong performance in the third quarter proves that we have made the right choices; in the fourth quarter, the loan portfolio continued to grow, reaching 591.6 million euros.

Bigbank is continuously working to extend its product range. In the second quarter we started offering leases to corporate customers in Estonia and Lithuania and in the third quarter we launched two home loans: one with a regular annuity schedule and the other with a special schedule that is unique in the Estonian market. The latter is designed for families with children. It allows them to defer the settlement of loan principal for up to 20 years and, thus, to keep their monthly loan payments considerably lower in that period. Customers' interest in home loans has been high and feedback excellent. In the fourth quarter, we launched a refinancing product in Finland. There has also been a lot of interest in demand deposits which we began to offer from the second quarter in our cross-border markets: their share in total deposits has grown rapidly. rising to 12% by the end of the fourth guarter. Growth and product development have been supported by the Group's banking software Nest, which was fully implemented by the end of 2019 and enables Bigbank to offer its products more conveniently and efficiently.

At the end of the fourth quarter, the Group's performing loan portfolio amounted to 572.6 million euros, exceeding the figure at the end of the third quarter by 38.7 million euros (7%) and the figure at the previous year-end by 25%. The share of loans over 90 days past due, which had been growing in the meantime, dropped back to the level at the

end of the previous year, accounting for 3.2% of the total portfolio at the reporting date. The share of loans past due has decreased due to effective dealing with customers in default and arrears and the sale of debt claims. Bigbank's long-term goal is still to keep the share of its over 90 days past due portfolio as small as possible.

Bigbank earned a net profit of 5.5 million euros in the fourth quarter of 2020, which is 20% less than in the same period last year. Fourth-quarter expenses on credit loss allowances amounted to 2.6 million euros.

Interest income continues to grow, underpinned by a successful growth strategy: the figure for the fourth quarter was 0.5 million euros (3%) higher than in the same period of last year.

The Group's capitalisation indicators are strong. Equity has grown by 11% during the year, reaching 156.2 million euros by the end of the third quarter.

In the fourth quarter, Bigbank received permits from both Estonian Financial Supervision and Resolution Authority and Bulgarian National Bank to establish and start operating a branch. The new branch was registered in the Bulgarian Commercial Register on 19th of November 2020. The active start of operations is planned at the beginning of the next year.

The supervisory board of Bigbank AS has five members: the chairman of the supervisory board Parvel Pruunsild and the members Vahur Voll, Juhani Jaeger, Raul Eamets and Andres Koern.

The management board has four members: the chairman of the management board Martin Länts and the members Sven Raba, Mart Veskimägi and Argo Kiltsmann.

Bigbank had 383 employees at the end of the fourth quarter of 2020: 230 in Estonia, 63 in Latvia, 69 in Lithuania, 14 in Finland and 7 in Sweden.

#### Key performance indicators and ratios

| Financial position indicators (in millions of euros) | 31 Dec<br>2020 | 31 Dec<br>2019 | Change |
|--|----------------|----------------|--------|
| Total assets   | 757.8          | 574.2          | 32.0%  |
| Loans to customers                                   | 577.7          | 459.7          | 25.7%  |
| of which loan portfolio                              | 591.6          | 473.5          | 24.9%  |
| of which interest receivable                         | 13.5           | 10.5           | 28.7%  |
| of which loss allowances                             | -27.4          | -24.3          | 12.6%  |
| Deposits from customers                              | 547.5          | 392.8          | 39.4%  |
| Equity   | 156.2          | 141.1          | 10.8%  |

| Financial performance indicators (in millions of euros) | Q4 2020 | Q4 2019 | Change | 12M 2020 | 12M 2019 | Change |
|---|---------|---------|--------|----------|----------|--------|
| Interest income   | 17.7    | 17.2    | 3.0%   | 69.8     | 67.0     | 4.2%   |
| Interest expense  | 1.9     | 1.5     | 23.4%  | 7.0      | 6.4      | 9.5%   |
| Salaries and associated charges                         | 3.8     | 3.6     | 3.7%   | 14.1     | 14.9     | -5.3%  |
| Other operating expenses                                | 3.1     | 3.3     | -4.2%  | 11.1     | 11.7     | -5.2%  |
| Net loss allowances on loans and financial investments  | 2.6     | 1.6     | 57.2%  | 14.0     | 6.7      | 110.3% |
| Profit before impairment loss                           | 8.1     | 8.6     | -5.3%  | 35.4     | 31.1     | 13.7%  |
| Net profit  | 5.5     | 6.9     | -20.1% | 21.3     | 24.5     | -12.7% |

| Ratios                       | Q4 2020 | Q4 2019 | 12M 2020 | 12M 2019 |
|------------------------------|---------|---------|----------|----------|
| Return on equity (ROE)       | 14.4%   | 20.1%   | 14.4%    | 18.7%    |
| Equity multiplier (EM)       | 4.8     | 4.0     | 4.5      | 4.2      |
| Profit margin (PM)           | 28.4%   | 37.1%   | 27.9%    | 33.8%    |
| Asset utilization ratio (AU) | 10.5%   | 13.6%   | 11.5%    | 13.1%    |
| Return on assets (ROA)       | 0.7%    | 5.1%    | 3.2%     | 4.4%     |
| Price difference (SPREAD)    | 8.7%    | 11.7%   | 9.8%     | 11.5%    |
| Cost to income ratio (CIR)   | 48.5%   | 48.9%   | 45.7%    | 49.6%    |

Ratios are presented on an annual basis (i.e. annualised).

#### **Explanations of ratios:**

**Return on equity (ROE, %)** – net profit for the period / quarter / average equity\*100

Equity multiplier (EM) - average assets / average equity

**Profit margin (PM, %)** – profit for the period / total income \* 100

**Asset utilisation (AU)** - total income (incl. interest income, fee income, dividend income and other operating income) to total assets

Return on assets (ROA, %) – net profit for the period / average assets \* 100  $\,$ 

**Price difference (SPREAD)** – ratio of interest income to interest-bearing assets less ratio of interest expense to interest-bearing liabilities

Cost to income ratio (CIR) - total operating costs to net income

#### **Financial review**

#### Financial position

As at 31 December 2020, the consolidated assets of Bigbank AS Group totalled 757.8 million euros, having increased by 36.9 million euros (5.1%) during the fourth quarter.

As at 31 December 2020, loans to customers accounted for 76.2% of total assets, the proportion of liquid assets (amounts due from banks and financial debt instruments) was 16.0%. At the end of the fourth quarter, liquid assets totalled 121.3 million euros. Part of the bank's liquidity buffer has been placed in a portfolio of debt securities which are highly liquid, hold investment grade credit ratings, and can be sold at any time, except for debt securities that have been pledged. Debt instruments totalled 45.8 million euros as at 31 December 2020, of which 39.9 million euros was pledged as collateral for a loan from the central bank and 5.9 million euros was part of the liquidity buffer.

At the end of the fourth quarter, the Group had 116 thousand loan agreements, 37 thousand of them in Lithuania, 34 thousand in Latvia, 25 thousand in Estonia, 11 thousand in Finland and 9 thousand in Sweden.

Geographical distribution of loans to customers:

- 31.8% Lithuania,
- 22.8% Estonia,
- 22.1% Latvia.
- 13.0% Finland,
- 10.3% Sweden.

At 31 December 2020, loans to customers totalled 577.7 million euros, comprising of:

- the loan portfolio of 591.6 million euros. Loans to individuals accounted for 90.3% of the total:
- interest receivable on loans of 13.5 million euros:
- loss allowances for loans and interest receivables of 27.4 million euros (consisting of a loss allowance for loans of 25.6 million euros and a loss allowance for interest receivables of 1.8 million euros).

Bigbank's loan portfolio is diversified – at the reporting date the average loan was 5,190 euros and as at 31 December 2020, 100 largest loans accounted for 10.4% of the loan portfolio.

To mitigate the risks arising from customers' payment behaviour and to cover potential credit losses, the Group makes loss allowances. Bank follows in impairment calculations conservative line. Where debt recovery proceedings do not yield expected results, the underlying receivable is written off the statement of financial position.

At the end of the fourth quarter of 2020, the Group's liabilities totalled 601.6 million euros. Most of the debt raised by the Group, i.e. 547.5 million euros (91.0%) consisted of deposits. In 2019, the Group obtained from ECB's third series of targeted longer-term refinancing operations (TLTRO-III) financing of 23.0 million euros, in the first and second quarters of 2020, the Group received additional 13.5 million euros of financing. The liability secured by debt securities reached as at 31 December 2020 36.5 million euros.

At the end of the fourth quarter of 2020, the Group's equity was 156.2 million euros. The equity to assets ratio amounted to 20.6%.

#### Financial performance

Interest income for the fourth quarter of 2020 reached 17.7 million euros, increasing by 0,5 million euros (3.0%) compared to the same period in 2019. The Group's 12-month interest income was 69.8 million euros, exceeding the interest income for the same period of the previous year by 4.2%.

The fourth quarter's ratio of interest income (annualised) to average interest-earning assets was 10.0% and (annualised) return on the loan portfolio accounted for 13.1% of the average loan portfolio.

Interest expense for the fourth quarter of 2020 was 1.9 million euros. Interest expense for 12 months of 2020 amounted to 7.0 million euros, having grown by 9.5% year on year. The ratio of interest expense to interest income was 10.7% in the fourth quarter. The ratio of interest expense to average interest-bearing liabilities (annualised) was 1.3%.

Salaries and associated charges for the fourth quarter of 2020 totalled 3.8 million euros and for 12 months of 2020 14.1 million euros. As at the end of the period, the Group had 383 employees.

Other operating expenses for the fourth quarter amounted to 3.1 million euros, being more or less the same as in the year-earlier period. Other operating expenses for 12 months totalled 11.1 million euros, being lower by 5.2% year on year.

In the fourth quarter, impairment losses were 2.6 million euros, consisting of:

- impairment losses on loan receivables of 2.2 million euros:
- impairment losses on interest receivables and other receivables of 0.4 million euros.

Impairment losses for 12 months of 2020 totalled 14.0 million euros, which have more than doubled year on year.

The Group's net profit for the fourth quarter of 2020 amounted to 5.5 million euros. In comparison to the fourth quarter of 2019, net profit has decreased by 1.4 million euros. Bigbank ended the year 2020 with a profit of 21.3 million euros. The profit, however, was 12.7% below year-earlier levels, mainly because of additional credit loss allowances recognised due to the public health crisis.

#### **Capital ratios**

#### Own funds

The methods used by the Group for calculating own funds are stipulated in regulation (EU) No. 575/2013 of the European Parliament and of the Council on prudential requirements for credit institutions and investment firms

(CRR) and Directive 2013/36/EU on access to the activity of credit institutions and the prudential supervision of credit institutions and investment firms (CRD 4) as transposed into Estonian law.

| As at (in thousands of euros)                 | 31 Dec 2020 | 31 Dec 2019 |
|---|-------------|-------------|
| Paid-in share capital                         | 8,000       | 8,000       |
| Capital reserve                               | 800         | 800         |
| Prior years retained earnings                 | 125,021     | 106,568     |
| Other accumulated comprehensive income        | 1,075       | 1,231       |
| Other intangible assets                       | -12,495     | -19,254     |
| Profit eligible*                              | 9,815       | 11,537      |
| Adjustments to CET1 due to prudential filters | -45         | -31         |
| Common equity Tier 1 capital                  | 132,171     | 108,851     |
| Tier 1 capital                                | 132,171     | 108,851     |
| Tier 2 capital                                | 5,000       | 5,000       |
| Deductions                                    | -           | -           |
| Total own funds                               | 137,171     | 113,851     |

<sup>\*</sup> Own funds as at 31 December 2020 and 31 December 2019 include nine months net profit that has been verified by an independent external auditor in the review of the financial information, less foreseeable dividends and following the permit of the Estonian Financial Supervision and Resolution Authority.

Article 26(2) of Regulation (EU) No 575/2013 of the European Parliament and of the Council (2) has introduced a procedure whereby the permission of the competent authority is required for the inclusion of interim profits or year-end profits in Common Equity Tier 1 (CET1) capital before an institution has taken a formal decision confirming

the final profit or loss of the institution for the year. Such permission is granted where the following two conditions are met: profits have been verified by persons independent of the institution that are responsible for the auditing of the

accounts of that institution; and the institution has demonstrated that any foreseeable charge or dividend has been deducted from the amount of those profits.

#### Total risk exposure amount

| As at (in thousands of euros)   | 31 Dec 2020 | 31 Dec 2019 |
|---|-------------|-------------|
| Risk weighted exposure amounts for credit and counterparty credit (standardized approach)       |             |             |
| Institutions  | 12,865      | 3,260       |
| Corporates  | 52,950      | 22,886      |
| Retail  | 375,796     | 312,757     |
| Secured by mortgages on immovable property  | 17,525      | 4,586       |
| Exposures in default  | 12,835      | 14,926      |
| Claims on institutions and corporates with a short-term credit assessment                       | 2,499       | 2,393       |
| Other items   | 46,327      | 9,910       |
| Total risk weighted exposure amounts for credit and counterparty credit (standardised approach) | 520,797     | 370,718     |
| Total risk exposure amount for position, foreign exchange and commodities risks                 | -           | 18,821      |
| Total risk exposure amount for operational risk (standardised approach)                         | 104,404     | 101,632     |
| Total risk exposure amount for credit valuation adjustment (standardised approach)              | -           | -           |
| Total risk exposure amount  | 625,201     | 491,171     |

#### **Capital ratios**

|   | 31 Dec 2020 | 31 Dec 2019 |
|---|-------------|-------------|
| T1 Capital ratio                                    | 21.1%       | 22.2%       |
| Total capital ratio                                 | 21.9%       | 23.2%       |
| Leverage ratio                                      | 17.2%       | 19.2%       |
| Minimum requirement for eligible liabilities (MREL) | 18.7%       | 21.0%       |

## Condensed consolidated interim financial statements

#### Consolidated statement of financial position

| As at   | Note          | 31 Dec 2020 | 31 Dec 2019 |
|---|---------------|-------------|-------------|
| Assets  |               |             |             |
| Cash balances at central banks                                    | 2             | 48,336      | 32,855      |
| Due from other banks  | 2             | 27,074      | 21,085      |
| Debt instruments at fair value through other comprehensive income | 3             | 45,845      | 31,390      |
| Loans to customers  | 4, 5, 6, 7, 8 | 577,712     | 459,656     |
| Other receivables   | 9             | 1,105       | 1,738       |
| Prepayments   | 10            | 1,249       | 1,265       |
| Property and equipment  | 11            | 4,424       | 5,157       |
| Investment property   | 12            | 27,181      | 1,781       |
| Intangible assets   | 13            | 24,213      | 19,254      |
| Assets classified as held for sale                                |               | 650         | 12          |
| Total assets  |               | 757,789     | 574,193     |
|   |               |             |             |
| Liabilities   |               |             |             |
| Loans from central banks  | 14            | 36,500      | 23,000      |
| Deposits from customers   | 15            | 547,549     | 392,838     |
| Subordinated notes  |               | 4,970       | 4,965       |
| Lease liability   |               | 2,099       | 2,096       |
| Provisions  |               | 1,516       | 2,137       |
| Deferred income and tax liabilities                               |               | 1,023       | 986         |
| Other liabilities   | 16            | 7,894       | 7,118       |
| Total liabilities   |               | 601,551     | 433,140     |
|   |               |             |             |
| Equity  |               |             |             |
| Paid-in share capital   |               | 8,000       | 8,000       |
| Capital reserve   |               | 800         | 800         |
| Other reserves  | 17            | 1,075       | 1,232       |
| Retained earnings   |               | 146,363     | 131,021     |
| Total equity  |               | 156,238     | 141,053     |
| Total liabilities and equity                                      |               | 757,789     | 574,193     |

#### Consolidated statement of comprehensive income

|   | Note   | Q4 2020 | Q4 2019 | 12M 2020 | 12M 2019 |
|---|--------|---------|---------|----------|----------|
| Interest income   | 21     | 17,721  | 17,207  | 69,751   | 66,950   |
| Interest expense  | 22     | -1,898  | -1,538  | -6,996   | -6,390   |
| Net interest income   |        | 15,823  | 15,669  | 62,755   | 60,560   |
| Fee and commission income   |        | 1,442   | 1,160   | 5,228    | 4,287    |
| Fee and commission expense  |        | -59     | -41     | -235     | -240     |
| Net fee and commission income   |        | 1,383   | 1,119   | 4,993    | 4,047    |
| Losses on derecognition of debt instruments at FVOCI  |        | -213    | -       | -213     | -        |
| Net profit/loss on exchange differences   |        | 364     | 159     | 279      | -194     |
| Net profit/loss on derecognition of non-financial assets                                    |        | -1      | -6      | -34      | -13      |
| Other income  | 23     | 295     | 258     | 1,401    | 1,190    |
| Total income  |        | 17,651  | 17,199  | 69,181   | 65,590   |
| Salaries and associated charges   |        | -3,752  | -3,617  | -14,125  | -14,917  |
| Other operating expenses  | 24     | -3,128  | -3,266  | -11,116  | -11,722  |
| Depreciation and amortisation expense   |        | -866    | -866    | -3,456   | -3,298   |
| Provision expenses  |        | -74     | 332     | 622      | -304     |
| Net impairment losses on loans and financial investments                                    |        | -2,581  | -1,642  | -14,037  | -6,675   |
| Losses resulting from changes in the fair value of investment prop                          | erties | -364    | 100     | -364     | 100      |
| Other expenses  | 25     | -817    | -659    | -2,923   | -2,591   |
| Profit/loss from assets classified as held for sale   |        | -       | 1       | -        | 23       |
| Total expenses  |        | -11,582 | -9,617  | -45,399  | -39,384  |
| Profit before income tax  |        | 6,069   | 7,582   | 23,782   | 26,206   |
| Income tax expense  |        | -542    | -666    | -2,440   | -1,753   |
| Profit for the period   |        | 5,527   | 6,916   | 21,342   | 24,453   |
| Other comprehensive income/expense  |        |         |         |          |          |
| Items that may be reclassified subsequently to profit or loss:                              |        |         |         |          |          |
| Exchange differences on translation of foreign operations                                   |        | -328    | -145    | -272     | 181      |
| Changes in the fair value of debt instruments at FVOCI                                      |        | 473     | -233    | 51       | 4        |
| Net other comprehensive income to be reclassified to profit or loss                         |        | 145     | -378    | -221     | 185      |
| Items that will not to be reclassified to profit or loss:                                   |        |         |         |          |          |
| Revaluation of land and buildings  Net other comprehensive income not to be reclassified to |        | 64      | 241     | 64       | 241      |
| profit or loss in subsequent periods  |        | 64      | 241     | 64       | 241      |
| Other comprehensive income for the period   |        | 209     | -137    | -157     | 426      |
| Total comprehensive income for the period   |        | 5,736   | 6,779   | 21,185   | 24,879   |
| Basic earnings per share (EUR)  |        | 69      | 86      | 267      | 306      |
| Diluted earnings per share (EUR)  |        | 69      | 86      | 267      | 306      |

#### Consolidated statement of cash flows

| Cash flows from operating activities   1.61,537   6.5,636   6.0,406   6.5,537   6.5,536   6.0,406   6.5,537   6.5,536   6.3,537   6.5,536   6.3,537   6.5,536   6.3,537   6.5,536   6.3,537   6.5,536   6.3,537   6.5,536   6.5,535   6.5,   |   | Note  | 12M 2020 | 12M 2019 |
|--|---|-------|----------|----------|
| Interest paid         -5,137         -5,586           Salary and other operating expenses paid         31,458         -33,124           Other income and fees received         7,305         6,535           Recoveries of receivables previously written off and received for sold portfolios         10,071         25,479           Received for other assets         112         -           Loans provided         -364,944         -266,377           Repayment of loans provided         231,537         299,155           Change in mandatory reserves with central banks         2         -808         371           Proceeds from customer deposits         340,409         94,327           Paid on redemption of deposits         -1,682         -2,006           Income tax paid/received         -1,682         -2,000           Income tax paid/received         -1,682         -2,000           Income tax paid/received         -1,682  | Cash flows from operating activities  |       |          |          |
| Salary and other operating expenses paid         -31,458         -33,124           Other income and fees received         7,305         6,535           Recoveries of receivables previously written off and received for sold portfolios         10,071         25,479           Recoveries of receivables previously written off and received for sold portfolios         110,071         25,479           Recoveries of receivables previously written off and received for sold portfolios         110,071         25,479           Recoveries of receivables previously written off and received for sold portfolios         -364,944         -266,377           Repayment of loans provided         231,537         29,155         Change in mandatory reserves with central banks         2         -808         371           Proceeds from customer deposits         340,409         94,327         Paid on redemption of deposits         -190,135         -91,662           Income tax paid/received         -1,862         -1,166         -1166         -112           Net cash from vused in operating activities         -1,862         -1,162           Recoveries from investing activities         -2,594           Cash flows from investing activities         11,13         -7,224         -8,624           Proceeds from sale of property and equipment and intangible assets         11,13         -7,224         -8,  | Interest received   |       | 65,592   | 60,406   |
| Other income and fees received         7,305         6,535           Recoveries of receivables previously written off and received for sold portfolios         10,071         25,479           Received for other assets         112         -           Loans provided         364,944         266,377           Repayment of loans provided         231,537         209,155           Change in mandatory reserves with central banks         2         4808         371           Proceeds from customer deposits         340,409         94,327           Paid on redemption of deposits         190,135         -91,662           Income tax paid/received         1,682         -2,006           Effect of movements in exchange rates         1,862         -2,006           Effect of movements in exchange rates         1,862         -1,862           Net cash from / used in operating activities         80,676         -2,594           Cash flows from investing activities         11,13         7,224         -8,624           Proceeds from sale of property and equipment and intangible assets         11,13         7,224         -8,624           Proceeds from sale of investment properties         12         -23,907         -           Proceeds from sale of investment properties         12         -23,907         -<   | Interest paid   |       | -5,137   | -5,586   |
| Received for other assets         10,071         25,479           Received for other assets         1112         -           Loans provided         -364,944         -266,377           Repayment of loans provided         231,537         209,155           Change in mandatory reserves with central banks         2         -808         371           Proceeds from customer deposits         340,409         94,327           Price and the properties of the paid on redemption of deposits         -190,135         -91,662           Income tax pald/received         -1,682         -2,006           Effect of movements in exchange rates         -186         -112           Net cash from / used in operating activities         -186         -112           Net cash from investing activities         -2,594           Cash flows from investing activities         -2,594           Cash flows from investing activities         -2,200           Requisition of property and equipment and intangible assets         11,13         -7,224         -8,624           Proceeds from sale of property and equipment and intangible assets         11,13         -7,224         -8,624           Proceeds from sale of investment properties         12         -23,907         -           Requisition of inacting instruments         3  | Salary and other operating expenses paid  |       | -31,458  | -33,124  |
| Received for other assets  | Other income and fees received  |       | 7,305    | 6,535    |
| Loans provided         -364,944         -266,377           Repayment of loans provided         231,537         209,155           Change in mandatory reserves with central banks         2         -808         371           Proceeds from customer deposits         340,409         94,327           Paid on redemption of deposits         -190,135         -91,662           Income tax paid/received         -1,682         -2,006           Effect of movements in exchange rates         -186         -112           Net cash from / used in operating activities         -186         -112           Cash flows from investing activities         -11,13         -7,224         -8,624           Proceeds from sale of property and equipment         9         92           Acquisition of investment properties         12         -23,907            Proceeds from sale of investment properties         141         138           Net cash from acquisition of subsidiary*         26         38         -           Acquisition of financial instruments         3         15,784         -21,824           Proceeds from redemption of financial instruments         3         1,668         4,177           Net cash flows from financing activities         -330         -330 <td< td=""><td>Recoveries of receivables previously written off and received for sold portfolios</td><td></td><td>10,071</td><td>25,479</td></td<>   | Recoveries of receivables previously written off and received for sold portfolios |       | 10,071   | 25,479   |
| Repayment of loans provided         231,537         209,155           Change in mandatory reserves with central banks         2         -808         371           Proceeds from customer deposits         340,409         94,327           Paid on redemption of deposits         -190,135         -91,662           Income tax paid/received         -1,682         -2,006           Effect of movements in exchange rates         -186         -112           Net cash from / used in operating activities         60,676         -2,594           Cash flows from investing activities         -2,594           Cash flows from investing activities         -11,13         -7,224         -8,624           Proceeds from sale of property and equipment         9         92           Acquisition of investment properties         12         -23,907         -           Proceeds from sale of investment properties         141         138           Net cash from acquisition of subsidiary*         26         38         -           Acquisition of financial instruments         3         -15,784         -21,824           Proceeds from redemption of subordinated bonds         -330         -330           Proceeds from loans from central bank         14         13,500         23,000           Proc   | Received for other assets   |       | 112      | -        |
| Change in mandatory reserves with central banks         2         .808         371           Proceeds from customer deposits         340,409         94,327           Paid on redemption of deposits         -190,135         -91,662           Income tax paid/received         -1,682         -2,006           Effect of movements in exchange rates         -1186         -112           Net cash from / used in operating activities         60,676         -2,594           Cash flows from Investing activities  | Loans provided  |       | -364,944 | -266,377 |
| Proceeds from customer deposits         340,409         94,327           Paid on redemption of deposits         -190,135         -91,662           Income tax paid/received         -1,682         -2,006           Effect of movements in exchange rates         -186         -112           Net cash from / used in operating activities         60,676         -2,594           Cash flows from investing activities  | Repayment of loans provided   |       | 231,537  | 209,155  |
| Paid on redemption of deposits         -190,135         -91,662           Income tax paid/received         -1,682         -2,006           Effect of movements in exchange rates         -186         -112           Net cash from / used in operating activities         60,676         -2,594           Cash flows from investing activities   | Change in mandatory reserves with central banks                                   | 2     | -808     | 371      |
| Income tax paid/received         -1,682         -2,006           Effect of movements in exchange rates         -186         -112           Net cash from / used in operating activities         60,676         -2,594           Cash flows from investing activities         -2,594         -2,594           Acquisition of property and equipment and intangible assets         11,13         -7,224         -8,624           Proceeds from sale of property and equipment         9         92           Acquisition of investment properties         12         -23,907         -           Proceeds from sale of investment properties         141         138           Net cash from acquisition of subsidiary*         26         38         -           Acquisition of financial instruments         3         -15,784         -21,824           Proceeds from redemption of financial instruments         3         1,868         4,177           Net cash used in investing activities         -44,859         -26,041           Cash flows from financing activities         -330         -330           Proceeds from loans from central bank         14         13,500         23,000           Repayment of loan from shareholders         26         -2,000         -           Payment of principal portion of lease liabilities <td>Proceeds from customer deposits</td> <td></td> <td>340,409</td> <td>94,327</td>   | Proceeds from customer deposits   |       | 340,409  | 94,327   |
| Effect of movements in exchange rates         -186         -112           Net cash from / used in operating activities         60,676         -2,594           Cash flows from investing activities         Cash flows from investing activities         11,13         -7,224         -8,624           Proceeds from sale of property and equipment         9         92           Acquisition of investment properties         12         -23,907         -           Proceeds from sale of investment properties         141         138           Net cash from acquisition of subsidiary*         26         38         -           Acquisition of financial instruments         3         -15,784         -21,824           Proceeds from redemption of financial instruments         3         1,868         4,177           Net cash used in investing activities         -44,859         -26,041           Cash flows from financing activities         -330         -330           Proceeds from loans from central bank         14         13,500         23,000           Repayment of loan from shareholders         26         -2,000         -           Payment of principal portion of lease liabilities         -680         -723           Dividends paid         -6,000         -5,000           Net cash from financing  | Paid on redemption of deposits  |       | -190,135 | -91,662  |
| Cash flows from investing activities         60,676         -2,594           Cash flows from investing activities         4,594           Acquisition of property and equipment and intangible assets         11,13         -7,224         -8,624           Proceeds from sale of property and equipment         9         92           Acquisition of investment properties         12         -23,907         -           Proceeds from sale of investment properties         141         138           Net cash from acquisition of subsidiary*         26         38         -           Acquisition of financial instruments         3         -15,784         -21,824           Proceeds from redemption of financial instruments         3         1,868         4,177           Net cash used in investing activities         -44,859         -26,041           Cash flows from financing activities         -330         -330           Proceeds from loans from central bank         14         13,500         23,000           Repayment of loan from shareholders         26         -2,000         -           Payment of principal portion of lease liabilities         -680         -723           Dividends paid         -6,000         -5,000           Net cash from financing activities         4,490         16,947 <td>Income tax paid/received</td> <td></td> <td>-1,682</td> <td>-2,006</td>   | Income tax paid/received  |       | -1,682   | -2,006   |
| Cash flows from investing activities  Acquisition of property and equipment and intangible assets  11,13  7,224  -6,624  Proceeds from sale of property and equipment  9 92  Acquisition of investment properties  12  -23,907  - Proceeds from sale of investment properties  141  138  Net cash from acquisition of subsidiary*  26  38  - Acquisition of financial instruments  3 -15,784  -21,824  Proceeds from redemption of financial instruments  3 1,868  4,177  Net cash used in investing activities  Cash flows from financing activities  Paid on redemption of subordinated bonds  -330  -330  Proceeds from loans from central bank  14  13,500  23,000  Repayment of loan from shareholders  26  -2,000  -2  Payment of principal portion of lease liabilities  -680  -723  Dividends paid  -6,000  -5,000  Net cash from financing activities  4,490  16,947  Effect of exchange rate fluctuations  47  Increase/decrease in cash and cash equivalents  Cash and cash equivalents at beginning of period  52,980  64,621  | Effect of movements in exchange rates   |       | -186     | -112     |
| Acquisition of property and equipment and intangible assets       11,13       -7,224       -8,624         Proceeds from sale of property and equipment       9       92         Acquisition of investment properties       12       -23,907       -         Proceeds from sale of investment properties       141       138         Net cash from acquisition of subsidiary*       26       38       -         Acquisition of financial instruments       3       -15,784       -21,824         Proceeds from redemption of financial instruments       3       1,868       4,177         Net cash used in investing activities       -44,859       -26,041         Cash flows from financing activities       -44,859       -26,041         Cash flows from investing activities       -330       -330         Proceeds from loans from central bank       14       13,500       23,000         Repayment of loan from shareholders       26       -2,000       -         Payment of principal portion of lease liabilities       -680       -723         Dividends paid       -6,000       -5,000         Net cash from financing activities       4,490       16,947         Effect of exchange rate fluctuations       363       47         Increase/decrease in cash and cash equivalents </td <td>Net cash from / used in operating activities</td> <td></td> <td>60,676</td> <td>-2,594</td>  | Net cash from / used in operating activities                                      |       | 60,676   | -2,594   |
| Proceeds from sale of property and equipment         9         92           Acquisition of investment properties         12         -23,907         -           Proceeds from sale of investment properties         141         138           Net cash from acquisition of subsidiary*         26         38         -           Acquisition of financial instruments         3         -15,784         -21,824           Proceeds from redemption of financial instruments         3         1,868         4,177           Net cash used in investing activities         -44,859         -26,041           Cash flows from financing activities         -330         -330           Proceeds from loans from central bank         14         13,500         23,000           Repayment of loan from shareholders         26         -2,000         -           Payment of principal portion of lease liabilities         -680         -723           Dividends paid         -6,000         -5,000           Net cash from financing activities         4,490         16,947           Effect of exchange rate fluctuations         363         47           Increase/decrease in cash and cash equivalents         20,670         -11,641           Cash and cash equivalents at beginning of period         52,980         64,621  | Cash flows from investing activities  |       |          |          |
| Acquisition of investment properties 12 -23,907 - Proceeds from sale of investment properties 141 138 Net cash from acquisition of subsidiary* 26 38 - Acquisition of financial instruments 3 -15,784 -21,824 Proceeds from redemption of financial instruments 3 1,868 4,177 Net cash used in investing activities -44,859 -26,041  Cash flows from financing activities Paid on redemption of subordinated bonds -330 -330 Proceeds from loans from central bank 14 13,500 23,000 Repayment of loan from shareholders 26 -2,000 - Payment of principal portion of lease liabilities -680 -723 Dividends paid -6,000 -5,000 Net cash from financing activities 4,490 16,947  Effect of exchange rate fluctuations 363 47 Increase/decrease in cash and cash equivalents Cash and cash equivalents at beginning of period 52,980 64,621  | Acquisition of property and equipment and intangible assets                       | 11,13 | -7,224   | -8,624   |
| Proceeds from sale of investment properties  Net cash from acquisition of subsidiary*  26 38 - Acquisition of financial instruments  3 -15,784 -21,824 Proceeds from redemption of financial instruments  3 1,868 4,177  Net cash used in investing activities  Paid on redemption of subordinated bonds -330 -330 Proceeds from loans from central bank 14 13,500 23,000 Repayment of loan from shareholders 26 -2,000 -29 Payment of principal portion of lease liabilities  Dividends paid -6,000 -5,000 Net cash from financing activities  Effect of exchange rate fluctuations  Effect of exchange rate fluctuations  363 47 Increase/decrease in cash and cash equivalents Cash and cash equivalents at beginning of period 52,980 64,621   | Proceeds from sale of property and equipment                                      |       | 9        | 92       |
| Net cash from acquisition of subsidiary*  Acquisition of financial instruments  3 -15,784 -21,824  Proceeds from redemption of financial instruments  3 1,868 4,177  Net cash used in investing activities  Paid on redemption of subordinated bonds  Proceeds from loans from central bank  14 13,500 23,000  Repayment of loan from shareholders  Payment of principal portion of lease liabilities  Payment of principal portion of lease liabilities  Peter of exchange rate fluctuations  Effect of exchange rate fluctuations  Cash and cash equivalents at beginning of period  26 38 -21,824  -21,82 | Acquisition of investment properties  | 12    | -23,907  | -        |
| Acquisition of financial instruments 3 -15,784 -21,824 Proceeds from redemption of financial instruments 3 1,868 4,177  Net cash used in investing activities -44,859 -26,041  Cash flows from financing activities  Paid on redemption of subordinated bonds -330 -330  Proceeds from loans from central bank 14 13,500 23,000  Repayment of loan from shareholders 26 -2,000 - Payment of principal portion of lease liabilities -680 -723  Dividends paid -6,000 -5,000  Net cash from financing activities 4,490 16,947  Effect of exchange rate fluctuations 363 47  Increase/decrease in cash and cash equivalents 20,670 -11,641  Cash and cash equivalents at beginning of period 52,980 64,621  | Proceeds from sale of investment properties                                       |       | 141      | 138      |
| Proceeds from redemption of financial instruments  Net cash used in investing activities  Cash flows from financing activities  Paid on redemption of subordinated bonds  Proceeds from loans from central bank  Repayment of loan from shareholders  Payment of principal portion of lease liabilities  Payment of principal portion of lease liabilities  Payment of principal portion of lease liabilities  Payment of exchange rate fluctuations  Effect of exchange rate fluctuations  3 1,868 4,177  4,4859  -26,041  14 13,500 23,000  -28,000 -39,000 -39,000 -40,000 -50,000  -50,000  -50,000  -50,000  -50,000  -50,000  -50,000  -60,000 - | Net cash from acquisition of subsidiary*  | 26    | 38       | -        |
| Net cash used in investing activities-44,859-26,041Cash flows from financing activities-330-330Paid on redemption of subordinated bonds-330-330Proceeds from loans from central bank1413,50023,000Repayment of loan from shareholders26-2,000-Payment of principal portion of lease liabilities-680-723Dividends paid-6,000-5,000Net cash from financing activities4,49016,947Effect of exchange rate fluctuations36347Increase/decrease in cash and cash equivalents20,670-11,641Cash and cash equivalents at beginning of period52,98064,621   | Acquisition of financial instruments  | 3     | -15,784  | -21,824  |
| Cash flows from financing activities  Paid on redemption of subordinated bonds  Proceeds from loans from central bank  Repayment of loan from shareholders  Payment of principal portion of lease liabilities  Dividends paid  Net cash from financing activities  Effect of exchange rate fluctuations  Increase/decrease in cash and cash equivalents  Cash and cash equivalents at beginning of period  Cash and cash equivalents at beginning of period  -330  -330  -330  -330  23,000  -  -2,000  -  -680  -723  Dividends paid  -6,000  -5,000  -5,000  Advantation activities  363  47  Increase/decrease in cash and cash equivalents  20,670  -11,641  | Proceeds from redemption of financial instruments                                 | 3     | 1,868    | 4,177    |
| Paid on redemption of subordinated bonds  Proceeds from loans from central bank  Repayment of loan from shareholders  Payment of principal portion of lease liabilities  Payment of principal portion of lease liabilities  Dividends paid  Net cash from financing activities  Effect of exchange rate fluctuations  Increase/decrease in cash and cash equivalents  Cash and cash equivalents at beginning of period  -330  -330  -330  -330  23,000  -2,000  -5,000  -680  -723  -680  -6,000  -5,000  -5,000  -5,000  -11,641  Cash and cash equivalents at beginning of period  | Net cash used in investing activities   |       | -44,859  | -26,041  |
| Paid on redemption of subordinated bonds  Proceeds from loans from central bank  Repayment of loan from shareholders  Payment of principal portion of lease liabilities  Payment of principal portion of lease liabilities  Dividends paid  Net cash from financing activities  Effect of exchange rate fluctuations  Increase/decrease in cash and cash equivalents  Cash and cash equivalents at beginning of period  -330  -330  -330  -330  23,000  -2,000  -5,000  -680  -723  -680  -6,000  -5,000  -5,000  -5,000  -11,641  Cash and cash equivalents at beginning of period  | Cash flows from financing activities  |       |          |          |
| Proceeds from loans from central bank  Repayment of loan from shareholders  Payment of principal portion of lease liabilities  Payment of principal portion of lease liabilities  Dividends paid  Repayment of principal portion of lease liabilities  -680  -723  Dividends paid  -6,000  -5,000  Net cash from financing activities  4,490  16,947  Effect of exchange rate fluctuations  363  47  Increase/decrease in cash and cash equivalents  Cash and cash equivalents at beginning of period  52,980  64,621  | ·   |       | -330     | -330     |
| Repayment of loan from shareholders 26 -2,000 - Payment of principal portion of lease liabilities -680 -723 Dividends paid -6,000 -5,000  Net cash from financing activities 4,490 16,947  Effect of exchange rate fluctuations 363 47  Increase/decrease in cash and cash equivalents 20,670 -11,641  Cash and cash equivalents at beginning of period 52,980 64,621  | · · · · · · · · · · · · · · · · · · ·   | 14    | 13,500   | 23,000   |
| Payment of principal portion of lease liabilities -680 -723  Dividends paid -6,000 -5,000  Net cash from financing activities 4,490 16,947  Effect of exchange rate fluctuations 363 47  Increase/decrease in cash and cash equivalents 20,670 -11,641  Cash and cash equivalents at beginning of period 52,980 64,621   | Repayment of loan from shareholders   | 26    | -2,000   | _        |
| Net cash from financing activities4,49016,947Effect of exchange rate fluctuations36347Increase/decrease in cash and cash equivalents20,670-11,641Cash and cash equivalents at beginning of period52,98064,621  | Payment of principal portion of lease liabilities                                 |       | -680     | -723     |
| Effect of exchange rate fluctuations 363 47 Increase/decrease in cash and cash equivalents 20,670 -11,641 Cash and cash equivalents at beginning of period 52,980 64,621   | Dividends paid  |       | -6,000   | -5,000   |
| Increase/decrease in cash and cash equivalents  Cash and cash equivalents at beginning of period  20,670  -11,641  52,980  64,621  | Net cash from financing activities  |       | 4,490    | 16,947   |
| Increase/decrease in cash and cash equivalents  Cash and cash equivalents at beginning of period  20,670  -11,641  52,980  64,621  | Effect of exchange rate fluctuations  |       | 363      | 47       |
| Cash and cash equivalents at beginning of period 52,980 64,621   | · ·   |       |          |          |
|  |   |       |          | <b>,</b> |
|  |   | 2     |          |          |

<sup>\*</sup> The outflow of cash to acquire subsidiary was 3 thousand euros, the cash balances at banks of the subsidiary were 41 thousand euros and total cash inflow was 38 thousand euros.

#### Consolidated statement of changes in equity

|   | Attributable to equity holders of the parent |                                 |                |                   |         |
|---|--|---------------------------------|----------------|-------------------|---------|
|   | Share capital                                | Statutory<br>capital<br>reserve | Other reserves | Retained earnings | Total   |
| Balance at 1 January 2019                                 | 8,000  | 800                             | 806            | 111,568           | 121,174 |
| Profit for the period                                     | -  | -                               | -              | 24,453            | 24,453  |
| Other comprehensive income                                |  |                                 |                |                   |         |
| Exchange differences on translation of foreign operations | -  | -                               | 181            | -                 | 181     |
| Revaluation of land and buildings                         | -  | -                               | 241            | -                 | 241     |
| Net change in fair value of debt instrument at FVOCI      | -  | -                               | 4              | -                 | 4       |
| Total other comprehensive income                          | -  | -                               | 426            | -                 | 426     |
| Total comprehensive income for the period                 | -  | -                               | 426            | 24,453            | 24,879  |
| Dividend distribution                                     | -  | -                               | -              | -5,000            | -5,000  |
| Total transactions with owners                            | -  | -                               | -              | -5,000            | -5,000  |
| Balance at 31 December 2019                               | 8,000  | 800                             | 1,232          | 131,021           | 141,053 |
| Balance at 1 January 2020                                 | 8,000  | 800                             | 1,232          | 131,021           | 141,053 |
| Profit for the period                                     | -  | -                               | -              | 21,342            | 21,342  |
| Other comprehensive income                                |  |                                 |                |                   |         |
| Exchange differences on translating foreign operations    | -  | -                               | -272           | -                 | -272    |
| Net change in fair value of debt instrument at FVOCI      | -  | -                               | 51             | -                 | 51      |
| Revaluation of land and buildings                         | -  | -                               | 64             | -                 | 64      |
| Total other comprehensive income                          | -  | -                               | -157           | -                 | -157    |
| Total comprehensive income for the period                 | -  | -                               | -157           | 21,342            | 21,185  |
| Dividend distribution                                     | -  | -                               | -              | -6,000            | -6,000  |
| Total transactions with owners                            | -  | -                               | -              | -6,000            | -6,000  |
| Balance at 31 December 2020                               | 8,000  | 800                             | 1,075          | 146,363           | 156,238 |

#### Notes to the condensed consolidated interim financial statements

#### Note 1. Basis of preparation and changes to the Group's accounting policies

#### **Basis of preparation**

The condensed consolidated interim financial statements of Bigbank AS amortization at and for the twelve months ended 31 December 2020 have been prepared in accordance with the international financial reporting standard IAS 34 Interim Financial Reporting as adopted by the European Union. The interim financial statements do not include all the information required for full annual financial statements and they should be read in conjunction with the Group's latest published annual financial statements as at and for the year ended 31 December 2019, which have been prepared in accordance with International Financial Reporting Standards (IFRS EU).

The accounting policies adopted in the preparation of the interim condensed consolidated financial statements are consistent with those followed in the preparation of the Group's annual consolidated financial statements for the year ended 31 December 2019, except for the adoption of new standards and interpretations effective as of 1 January 2020. The Group has not early adopted any standard, interpretation or amendment that has been issued but is not yet effective.

This interim report has not been audited or otherwise reviewed by auditors and only includes the condensed consolidated financial statements of the Group. The financial statements are presented in thousands of euros, unless otherwise indicated.

Note 2. Cash and bank balances and cash equivalents

| As at   | 31 Dec 2020 | 31 Dec 2019 |
|---|-------------|-------------|
| Cash balances at central banks                              | 48,336      | 32,855      |
| Of which mandatory reserve deposits                         | 1,767       | 959         |
| Of which surplus on mandatory reserves*                     | 46,576      | 31,896      |
| Of which interest receivable from central banks             | -7          | -           |
| Cash balances at banks                                      | 27,074      | 21,085      |
| Of which cash demand and overnight deposits*                | 23,074      | 18,384      |
| Of which term deposits with maturity of less than 3 months* | 4,000       | 2,700       |
| Of which interest receivable                                | -           | 1           |
| Total cash and balances at banks                            | 75,410      | 53,940      |
| of which cash and cash equivalents                          | 73,650      | 52,980      |

<sup>\*</sup> Cash equivalents

Note 3. Debt instruments at fair value through other comprehensive income

| As at                               | 31 Dec 2020 | 31 Dec 2019 |
|-------------------------------------|-------------|-------------|
| Debt instruments                    | 45,845      | 31,390      |
| Debt instruments by issuer          |             |             |
| General government bonds            | 4,197       | 4,759       |
| Bonds issued by credit institutions | 16,432      | 6,583       |
| Other financial corporations' bonds | 2,065       | 2,083       |
| Non-financial corporations' bonds   | 23,151      | 17,965      |
| Debt instruments by currency        |             |             |
| EUR (euro)                          | 43,181      | 28,841      |
| SEK (Swedish krona)                 | 2,664       | 2,549       |
| Debt instruments by rating          |             |             |
| Aaa-Aa3                             | 7,589       | 5,754       |
| A1-A3                               | 23,729      | 11,966      |
| Baa1-Baa3                           | 10,518      | 13,670      |
| Ba1-Ba3                             | 4,009       | -           |

Debt securities in amount of 39,883 thousand euros were pledged as collateral at 31 December 2020 (see note 14).

#### Note 4. Loans to customers

#### Loans to customers as at 31 December 2020

|  | Estonia | Latvia  | Lithuania | Finland | Sweden | Total   |
|--|---------|---------|-----------|---------|--------|---------|
| Loan receivables from customers          | 135,985 | 133,097 | 179,507   | 79,850  | 63,120 | 591,559 |
| Loss allowances for loans                | -5,968  | -7,065  | -3,735    | -5,176  | -3,634 | -25,578 |
| Interest receivable from customers       | 2,367   | 1,986   | 8,045     | 788     | 318    | 13,504  |
| Loss allowances for interest receivables | -784    | -643    | -121      | -141    | -84    | -1,773  |
| Total                                    | 131,600 | 127,375 | 183,696   | 75,321  | 59,720 | 577,712 |
| Share of region                          | 22.8%   | 22.1%   | 31.8%     | 13.0%   | 10.3%  | 100.0%  |

#### Loans to customers as at 31 December 2019

|  | Estonia | Latvia  | Lithuania | Finland | Sweden | Total   |
|--|---------|---------|-----------|---------|--------|---------|
| Loan receivables from customers          | 102,257 | 115,495 | 135,956   | 76,076  | 43,671 | 473,455 |
| Loss allowances for loans                | -5,181  | -6,419  | -2,802    | -5,169  | -2,729 | -22,300 |
| Interest receivable from customers       | 2,215   | 2,417   | 4,789     | 824     | 249    | 10,494  |
| Loss allowances for interest receivables | -901    | -865    | -43       | -139    | -45    | -1,993  |
| Total                                    | 98,390  | 110,628 | 137,900   | 71,592  | 41,146 | 459,656 |
| Share of region                          | 21.4%   | 24.1%   | 30.0%     | 15.6%   | 8.9%   | 100.0%  |

#### Note 5. Loan receivables from customers by due dates

| As at             | 31 Dec 2020 | 31 Dec 2019 |
|-------------------|-------------|-------------|
| Past due          | 16,196      | 11,409      |
| Less than 1 month | 9,450       | 10,886      |
| 1-12 months       | 122,372     | 111,248     |
| 1-2 years         | 120,016     | 99,079      |
| 2-5 years         | 216,562     | 179,130     |
| More than 5 years | 106,963     | 61,703      |
| Total             | 591,559     | 473,455     |

#### Note 6. Ageing analysis on loan receivables

#### Ageing analysis as at 31 December 2020

|                                 | Not past | 30 days or |            |            | Over 90 |         |
|---------------------------------|----------|------------|------------|------------|---------|---------|
|                                 | due      | less       | 31-60 days | 61-90 days | days    | Total   |
| Unsecured loans                 |          |            |            |            |         |         |
| Loan portfolio                  | 463,463  | 24,808     | 6,161      | 3,265      | 17,696  | 515,393 |
| Loss allowance                  | -10,935  | -1,695     | -1,870     | -1,305     | -8,908  | -24,713 |
| Surety loans                    |          |            |            |            |         |         |
| Loan portfolio                  | 2,619    | 76         | 36         | 2          | 284     | 3,017   |
| Loss allowance                  | -253     | -4         | -2         | -1         | -195    | -456    |
| Loans secured with real estate  |          |            |            |            |         |         |
| Loan portfolio                  | 66,300   | 3,951      | 61         | 133        | 967     | 71,412  |
| Loss allowance                  | -7       | -3         | -3         | -          | -395    | -408    |
| Loans against other collaterals |          |            |            |            |         |         |
| Loan portfolio                  | 1,680    | 57         | -          | -          | -       | 1,737   |
| Loss allowance                  | -2       | -          | -          | -          | -       | -2      |
| Total loan portfolio            | 534,062  | 28,892     | 6,258      | 3,400      | 18,947  | 591,559 |
| Total loss allowance            | -11,197  | -1,702     | -1,875     | -1,306     | -9,498  | -25,578 |

#### Ageing analysis as at 31 December 2019

|                                 | Not past<br>due | 30 days or less | 31-60 days | 61-90 days | Over 90 days | Total   |
|---------------------------------|-----------------|-----------------|------------|------------|--------------|---------|
| Unsecured loans                 |                 |                 |            |            |              |         |
| Loan portfolio                  | 365,629         | 42,818          | 9,038      | 4,219      | 14,584       | 436,288 |
| Loss allowance                  | -7,928          | -1,640          | -2,034     | -1,334     | -8,687       | -21,623 |
| Surety loans                    |                 |                 |            |            |              |         |
| Loan portfolio                  | 1,854           | 188             | 109        | 2          | 225          | 2,378   |
| Loss allowance                  | -8              | -3              | -10        | -1         | -160         | -182    |
| Loans secured with real estate  |                 |                 |            |            |              |         |
| Loan portfolio                  | 30,964          | 2,648           | 366        | 235        | 565          | 34,778  |
| Loss allowance                  | -269            | -87             | -10        | -          | -129         | -495    |
| Loans against other collaterals |                 |                 |            |            |              |         |
| Loan portfolio                  | 10              | 1               | -          | -          | -            | 11      |
| Total loan portfolio            | 398,457         | 45,655          | 9,513      | 4,456      | 15,374       | 473,455 |
| Total loss allowance            | -8,205          | -1,730          | -2,054     | -1,335     | -8,976       | -22,300 |

#### Note 7. Loan receivables from customers by contractual currency

| As at                                 | 31 Dec 2020 | 31 Dec 2019 |
|---------------------------------------|-------------|-------------|
| EUR (euro)                            | 528,439     | 429,784     |
| SEK (Swedish krona)                   | 63,120      | 43,671      |
| Total loan receivables from customers | 591,559     | 473,455     |

#### Note 8. Loss allowances for loan receivables from customers

#### Loss allowances as at 31 December 2020

|         | Loan receivables | Interest receivables | Total receivables<br>subject to<br>impairment | Total loss allowances |
|---------|------------------|----------------------|---|-----------------------|
| Stage 1 | 545,266          | 9,666                | 554,932                                       | -10,397               |
| Stage 2 | 23,667           | 642                  | 24,309  | -3,965                |
| Stage 3 | 22,626           | 3,196                | 25,822  | -12,989               |
| Total   | 591,559          | 13,504               | 605,063                                       | -27,351               |

#### Loss allowances as at 31 December 2019

|               | Loan receivables         | Interest receivables   | Total receivables<br>subject to<br>impairment | Total loss allowances     |
|---------------|--------------------------|------------------------|---|---------------------------|
| Stage 1       | 417,390                  | 6,215                  | 423,605                                       | -7,721                    |
| Stage 2       | 34,363                   | 1,073                  | 35,436  | -5,070                    |
| Stage 3 Total | 21,702<br><b>473,455</b> | 3,206<br><b>10,494</b> | 24,908<br><b>483,949</b>                      | -11,502<br><b>-24,293</b> |

#### Development of allowances for 12 months 2020

|               | Opening<br>balance as at<br>1 Jan 2020 | Increases<br>due to<br>origination | Decrease due to<br>derecognition<br>repayments and<br>disposals | Changes due<br>to change in<br>credit risk<br>(net) | Decrease in allowance account due to write-offs | Closing<br>balance        |
|---------------|--|------------------------------------|---|---|---|---------------------------|
| Stage 1       | -7,721                                 | -5,793                             | 1,340   | 1,594   | 183   | -10,397                   |
| Stage 2       | -5,070                                 | -1,142                             | 497   | 310   | 1,440   | -3,965                    |
| Stage 3 Total | -11,502<br><b>-24,293</b>              | -1,500<br><b>-8,435</b>            | 747<br><b>2,584</b>   | -7,475<br><b>-5,571</b>                             | 6,741<br><b>8,364</b>                           | -12,989<br><b>-27,351</b> |

#### **Development of allowances for 12 months 2019**

|               | Opening<br>balance as at<br>1 Jan 2019 | Increases<br>due to<br>origination | Decrease due to<br>derecognition<br>repayments and<br>disposals | Changes due<br>to change in<br>credit risk<br>(net) | Decrease in allowance account due to write-offs | Closing<br>balance        |
|---------------|--|------------------------------------|---|---|---|---------------------------|
| Stage 1       | -8,514                                 | -3,892                             | 1,826   | 2,544   | 315   | -7,721                    |
| Stage 2       | -5,639                                 | -1,274                             | 581   | -815  | 2,077   | -5,070                    |
| Stage 3 Total | -9,684<br><b>-23,837</b>               | -1,514<br><b>-6,680</b>            | 1,412<br><b>3,819</b>   | -5,694<br><b>-3,965</b>                             | 3,978<br><b>6,370</b>                           | -11,502<br><b>-24,293</b> |

#### Note 9. Other receivables

| As at  | 31 Dec 2020 | 31 Dec 2019 |
|--|-------------|-------------|
| Customer receivables and other miscellaneous receivables | 849         | 1,625       |
| Collection, recovery and other charges receivable        | 468         | 358         |
| Loss allowance for other receivables                     | -212        | -245        |
| Total  | 1,105       | 1,738       |

#### Note 10. Prepayments

| As at   | 31 Dec 2020 | 31 Dec 2019 |
|---|-------------|-------------|
| Tax receivables                               | 439         | 620         |
| Prepaid other taxes                           | 16          | 5           |
| Prepayments to suppliers and prepaid expenses | 794         | 640         |
| Total   | 1,249       | 1,265       |

#### Note 11. Tangible assets

| Cost         IFRS 16 initial adoption         2,776         -         2,776           Balance at 1 January 2019         1,514         2,776         4,426         8,716           Purchases         -         -         -         4,426         4,436         3430           Sales         -         -         -         -271         -271         -271           Write-off         -         -         -         -354         -354         -354           Revaluation and price adjustment         -   |  | Land and buildings | Right-of-use<br>assets:<br>commercial<br>premises | Other items* | Total  |
|---|--|--------------------|---|--------------|--------|
| Balance at 1 January 2019         1,514         2,776         4,426         8,716           Purchases         -         -         430         430           Sales         -         -         -271         -271           Write-off         -         -         -354         -354           Revaluation and price adjustment         -         -         -         -         -           Effect of movements in exchange rates         - <td< td=""><td>Cost</td><td></td><td></td><td></td><td></td></td<>   | Cost   |                    |   |              |        |
| Purchases         -         -         430         430           Sales         -         -         271         -271           Write-off         -         -         -354         -354           Revaluation and price adjustment         -         -         46         -         46           Revaluation recognised in other comprehensive income         76         -         -         76           Effect of movements in exchange rates         -         -         2         -1         -3           Balance at 31 December 2019         1,590         2,820         4,230         8,640           Purchases and additions to the right-of-use assets         -         -         2.13         83         296           Sales         -         -         -         -49<  | IFRS 16 initial adoption                             | -                  | 2,776   | -            | 2,776  |
| Sales         - <td>Balance at 1 January 2019</td> <td>1,514</td> <td>2,776</td> <td>4,426</td> <td>8,716</td>  | Balance at 1 January 2019                            | 1,514              | 2,776   | 4,426        | 8,716  |
| Write-off         -         -         -354         -354           Revaluation and price adjustment         -         46         -         46           Revaluation recognised in other comprehensive income         76         -         -         76           Effect of movements in exchange rates         -         -2         -1         -3           Balance at 31 December 2019         1,590         2,820         4,230         8,640           Purchases and additions to the right-of-use assets         -         213         83         296           Sales         -         -         -49         -49           Write-off         -         -306         -54         -360           Revaluation and price adjustment         -         519         -         519           Revaluation recognised in other comprehensive income         -8         -         -         -         8           Effect of movements in exchange rates         -         -         1         1         1           Balance at 31 December 2020         1,582         3,246         4,211         9,039           Depreciation         -         -         -         -         -         -         -         -  | Purchases  | -                  | -   | 430          | 430    |
| Revaluation and price adjustment         -         46         -         46           Revaluation recognised in other comprehensive income         76         -         -         76           Effect of movements in exchange rates         -         -2         -1         -3           Balance at 31 December 2019         1,590         2,820         4,230         8,640           Balance at 1 January 2020         1,590         2,820         4,230         8,640           Purchases and additions to the right-of-use assets         -         213         83         296           Sales         -         -213         83         296           Sales         -         -213         83         296           Sales         -         -213         83         296           Sales         -         -306         -54         -360           Revaluation and price adjustment         -         519         -         -519           Revaluation recognised in other comprehensive income         -8         -         -         -8           Effect of movements in exchange rates         -         -         1         1           Balance at 31 December 2020         -117         -         -2,198         -2,                         | Sales  | -                  | -   | -271         | -271   |
| Revaluation recognised in other comprehensive income         76         -         -         76           Effect of movements in exchange rates         -         -2         -1         -3           Balance at 1 January 2020         1,590         2,820         4,230         8,640           Purchases and additions to the right-of-use assets         -         213         83         296           Sales         -         -         -         -         49         -49           Write-off         - <t< td=""><td>Write-off</td><td>-</td><td>-</td><td>-354</td><td>-354</td></t<>              | Write-off  | -                  | -   | -354         | -354   |
| Effect of movements in exchange rates       -       -2       -1       -3         Balance at 31 December 2019       1,590       2,820       4,230       8,640         Purchases and additions to the right-of-use assets       -       213       83       296         Sales       -       -       -49       -49         Write-off       -       -306       -54       -360         Revaluation and price adjustment       -       519       -       519         Revaluation recognised in other comprehensive income       -8       -       -       -8         Effect of movements in exchange rates       -       -       1       1       1         Balance at 31 December 2020       1,582       3,246       4,211       9,039         Depreciation       -       -       -       1       1         Balance at 31 December 2020       -117       -       -2,198       -2,315         Depreciation charge for the year       -59       -733       -1,091       -1,883         Sales       -       -       214       214         Write-off       -       -       -       335         Transfer**       166       -       -       -   | Revaluation and price adjustment                     | -                  | 46  | -            | 46     |
| Balance at 31 December 2019         1,590         2,820         4,230         8,640           Purchases and additions to the right-of-use assets         -         213         83         296           Sales         -         -         -49         -49           Write-off         -         -306         -54         -360           Revaluation and price adjustment         -         519         -         519           Revaluation recognised in other comprehensive income         -8         -         -         -8           Effect of movements in exchange rates         -         -         1         1         1           Balance at 31 December 2020         1,582         3,246         4,211         9,039           Depreciation         -         -         -         1         1           Balance at 31 December 2020         -         -117         -         -2,198         -2,315           Depreciation charge for the year         -59         -733         -1,091         -1,883           Sales         -         -         214         214           Write-off         -         -         335         335           Transfer**         -         -         -         <  | Revaluation recognised in other comprehensive income | 76                 | -   | -            | 76     |
| Balance at 1 January 2020         1,590         2,820         4,230         8,640           Purchases and additions to the right-of-use assets         -         213         83         296           Sales         -         -         -49         -49           Write-off         -         -306         -54         -360           Revaluation and price adjustment         -         519         -         519           Revaluation recognised in other comprehensive income         -8         -         -         -8           Effect of movements in exchange rates         -         -         1         1         1           Balance at 31 December 2020         1,582         3,246         4,211         9,039           Depreciation         -         -         1         1         1           Balance at 1 January 2019         -117         -         -2,198         -2,315           Depreciation charge for the year         -59         -733         -1,091         -1,883           Sales         -         -         214         214           Write-off         -         -         335         335           Transfer**         166         -         -         166  | Effect of movements in exchange rates                | -                  | -2  | -1           | -3     |
| Purchases and additions to the right-of-use assets       -       213       83       296         Sales       -       -       -49       -49         Write-off       -       -306       -54       -360         Revaluation and price adjustment       -       519       -       519         Revaluation recognised in other comprehensive income       -8       -       -       -8         Effect of movements in exchange rates       -       -       1       1         Balance at 31 December 2020       1,582       3,246       4,211       9,039         Depreciation       -       -       1       1       1         Balance at 1 January 2019       -117       -       -2,198       -2,315         Depreciation charge for the year       -59       -733       -1,091       -1,883         Sales       -       -       214       214         Write-off       -       -       335       335         Transfer**       166       -       -       166         Balance at 1 January 2020       -10       -733       -2,740       -3,483         Depreciation charge for the period       -62       -689       -796       -1,547   | Balance at 31 December 2019                          | 1,590              | 2,820   | 4,230        | 8,640  |
| Sales         -         -         -49         -49           Write-off         -         -306         -54         -360           Revaluation and price adjustment         -         519         -         519           Revaluation recognised in other comprehensive income         -8         -         -         -8           Effect of movements in exchange rates         -         -         1         1           Balance at 31 December 2020         1,582         3,246         4,211         9,039           Depreciation         -         -         1         1         1           Balance at 1 January 2019         -117         -         -2,198         -2,315         -2,315         -2,2198         -2,315         -2,315         -2,2198         -2,315         -2,315         -2,2198         -2,315         -2,315         -2,2198         -2,315         -2,315         -2,2198         -2,315         -2,315         -2,2198         -2,315         -2,2198         -2,315         -2,2198         -2,315         -2,2198         -2,315         -2,214         -2,14         -2,14         -2,14         -2,14         -2,14         -2,14         -2,14         -2,14         -2,14         -2,14         -2,14         -2,14 | Balance at 1 January 2020                            | 1,590              | 2,820   | 4,230        | 8,640  |
| Write-off         -         -306         -54         -360           Revaluation and price adjustment         -         519         -         519           Revaluation recognised in other comprehensive income         -8         -         -         -8           Effect of movements in exchange rates         -         -         1         1         1           Balance at 31 December 2020         1,582         3,246         4,211         9,039           Depreciation         -         -         -         1         1         1           Balance at 1 January 2019         -117         -         -2,198         -2,315         -2,315         -2,740         -1,883         -3         -1,091         -1,883         -3         -2,740         -1,883         -3         -2,740         -1,883         -2,315         -2,740         -2,483         -2,414         -2,14 | Purchases and additions to the right-of-use assets   | -                  | 213   | 83           | 296    |
| Revaluation and price adjustment       -       519       -       519         Revaluation recognised in other comprehensive income       -8       -       -       -8         Effect of movements in exchange rates       -       -       -       1       1         Balance at 31 December 2020       1,582       3,246       4,211       9,039         Depreciation         Balance at 1 January 2019       -117       -       -2,198       -2,315         Depreciation charge for the year       -59       -733       -1,091       -1,883         Sales       -       -       -       214       214         Write-off       -       -       335       335         Transfer**       166       -       -       -       166         Balance at 31 December 2019       -10       -733       -2,740       -3,483         Belance at 31 January 2020       -10       -733       -2,740       -3,483         Depreciation charge for the period       -62       -689       -796       -1,547         Sales       -       -       31       31         Write-off       -       -       260       53       313         Tran   | Sales  | -                  | -   | -49          | -49    |
| Revaluation recognised in other comprehensive income       -8       1 1 1 1 1 1 1 1 1   | Write-off  | -                  | -306  | -54          | -360   |
| Effect of movements in exchange rates         -         -         1         1           Balance at 31 December 2020         1,582         3,246         4,211         9,039           Depreciation           Balance at 1 January 2019         -117         -         -2,198         -2,315           Depreciation charge for the year         -59         -733         -1,091         -1,883           Sales         -         -         214         214           Write-off         -         -         335         335           Transfer**         166         -         -         166           Balance at 31 December 2019         -10         -733         -2,740         -3,483           Balance at 1 January 2020         -10         -733         -2,740         -3,483           Depreciation charge for the period         -62         -689         -796         -1,547           Sales         -         -         31         31           Write-off         -         260         53         313           Transfer**         72         -         -1         -1           Effect of movements in exchange rates         -         -         -1         -1   | Revaluation and price adjustment                     | -                  | 519   | -            | 519    |
| Balance at 31 December 2020         1,582         3,246         4,211         9,039           Depreciation           Balance at 1 January 2019         -117         - 2,198         -2,315           Depreciation charge for the year         -59         -733         -1,091         -1,883           Sales         - 2         214         214           Write-off         - 335         335           Transfer**         166          166           Balance at 31 December 2019         -10         -733         -2,740         -3,483           Belance at 1 January 2020         -10         -733         -2,740         -3,483           Depreciation charge for the period         -62         -689         -796         -1,547           Sales          31         31           Write-off         - 260         53         313           Transfer**         72         72           Effect of movements in exchange rates   | Revaluation recognised in other comprehensive income | -8                 | -   | -            | -8     |
| Depreciation           Balance at 1 January 2019         -117        2,198         -2,315           Depreciation charge for the year         -59         -733         -1,091         -1,883           Sales         -         -         214         214           Write-off         -         -         335         335           Transfer**         166         -         -         166           Balance at 31 December 2019         -10         -733         -2,740         -3,483           Balance at 1 January 2020         -10         -733         -2,740         -3,483           Depreciation charge for the period         -62         -689         -796         -1,547           Sales         -         -         31         31           Write-off         -         260         53         313           Transfer**         72         -         -1         -1           Effect of movements in exchange rates         -         -         -1         -1         -1  | Effect of movements in exchange rates                | -                  | -   | 1            | 1      |
| Balance at 1 January 2019       -117      2,198       -2,315         Depreciation charge for the year       -59       -733       -1,091       -1,883         Sales  | Balance at 31 December 2020                          | 1,582              | 3,246   | 4,211        | 9,039  |
| Depreciation charge for the year       -59       -733       -1,091       -1,883         Sales       -       -       214       214         Write-off       -       -       335       335         Transfer**       166       -       -       166         Balance at 31 December 2019       -10       -733       -2,740       -3,483         Depreciation charge for the period       -62       -689       -796       -1,547         Sales       -       -       31       31         Write-off       -       260       53       313         Transfer**       72       72         Effect of movements in exchange rates       -       <   | Depreciation   |                    |   |              |        |
| Sales       -       -       214       214         Write-off       -       -       335       335         Transfer**       166       -       -       166         Balance at 31 December 2019       -10       -733       -2,740       -3,483         Balance at 1 January 2020       -10       -733       -2,740       -3,483         Depreciation charge for the period       -62       -689       -796       -1,547         Sales       -       -       31       31         Write-off       -       260       53       313         Transfer**       72       72         Effect of movements in exchange rates       - <td>Balance at 1 January 2019</td> <td>-117</td> <td>-</td> <td>-2,198</td> <td>-2,315</td>  | Balance at 1 January 2019                            | -117               | -   | -2,198       | -2,315 |
| Write-off       -       -       335       335         Transfer**       166       -       -       166         Balance at 31 December 2019       -10       -733       -2,740       -3,483         Balance at 1 January 2020       -10       -733       -2,740       -3,483         Depreciation charge for the period       -62       -689       -796       -1,547         Sales       -       -       31       31         Write-off       -       260       53       313         Transfer**       72       72         Effect of movements in exchange rates       -       <  | Depreciation charge for the year                     | -59                | -733  | -1,091       | -1,883 |
| Transfer**       166       -       -       166         Balance at 31 December 2019       -10       -733       -2,740       -3,483         Balance at 1 January 2020       -10       -733       -2,740       -3,483         Depreciation charge for the period       -62       -689       -796       -1,547         Sales       -       -       31       31         Write-off       -       260       53       313         Transfer**       72       72         Effect of movements in exchange rates       -       -       -       -1       -1  | Sales  | -                  | -   | 214          | 214    |
| Balance at 31 December 2019       -10       -733       -2,740       -3,483         Balance at 1 January 2020       -10       -733       -2,740       -3,483         Depreciation charge for the period       -62       -689       -796       -1,547         Sales       -       -       31       31         Write-off       -       260       53       313         Transfer**       72       72         Effect of movements in exchange rates       -       -       -1       -1   | Write-off  | -                  | -   | 335          | 335    |
| Balance at 1 January 2020       -10       -733       -2,740       -3,483         Depreciation charge for the period       -62       -689       -796       -1,547         Sales       -       -       -31       31         Write-off       -       260       53       313         Transfer**       72       72         Effect of movements in exchange rates       -   | Transfer**   | 166                | -   | -            | 166    |
| Depreciation charge for the period         -62         -689         -796         -1,547           Sales         -         -         -         31         31           Write-off         -         260         53         313           Transfer**         72         72         72           Effect of movements in exchange rates         -  | Balance at 31 December 2019                          | -10                | -733  | -2,740       | -3,483 |
| Sales       -       -       -       31       31         Write-off       -       260       53       313         Transfer**       72       72       72         Effect of movements in exchange rates       -       -       -       -1       -1       -1   | Balance at 1 January 2020                            | -10                | -733  | -2,740       | -3,483 |
| Write-off         -         260         53         313           Transfer**         72         72         72           Effect of movements in exchange rates         -         -         -         -1         -1  | Depreciation charge for the period                   | -62                | -689  | -796         | -1,547 |
| Transfer**         72         72           Effect of movements in exchange rates         -         -         -1         -1  | Sales  | -                  | -   | 31           | 31     |
| Effect of movements in exchange rates1 -1 -1  | Write-off  | -                  | 260   | 53           | 313    |
|   | Transfer**   | 72                 |   |              | 72     |
| Balance at 31 December 20201,162 -3,453 -4,615  | Effect of movements in exchange rates                | -                  | -   | -1           | -1     |
|   | Balance at 31 December 2020                          | -                  | -1,162  | -3,453       | -4,615 |

|                             | Land and buildings | Right-of-use<br>assets:<br>commercial<br>premises | Other items* | Total |
|-----------------------------|--------------------|---|--------------|-------|
| Carrying amount             |                    |   |              |       |
| Balance at 1 January 2019   | 1,397              | -   | 2,228        | 3,625 |
| Balance at 31 December 2019 | 1,580              | 2,087   | 1,490        | 5,157 |
| Balance at 31 December 2020 | 1,582              | 2,084   | 758          | 4,424 |

<sup>\*</sup> Other items of property and equipment comprise computers, office equipment and furniture and other fixtures and fittings.

#### Note 12. Investment properties

|  | 31 Dec 2020 | 31 Dec 2019 |
|--|-------------|-------------|
| Opening balance at 1 January               | 1,781       | 1,866       |
| Additions                                  | 25,849      | -           |
| Sales                                      | -85         | -185        |
| Net profit/loss from fair value adjustment | -364        | 100         |

In 2020, the Group made several significant investments in investment properties: a building in Tallinn, at Narva mnt 11, was acquired in October and OÜ Rüütli Property, a subsidiary of OÜ Rüütli Majad acquired in the reporting period, invested in agricultural land. In addition, investment

properties include a building in Tartu and some plots, houses and apartments originally pledged by customers as loan collateral and later acquired by the Group through auctions (see note 26).

#### Note 13. Intangible assets

|                                      | 31 Dec 2020 | 31 Dec 2019 |
|--------------------------------------|-------------|-------------|
| Cost at beginning of year            | 23,268      | 15,002      |
| Purchased and developed software*    | 6,926       | 8,288       |
| Of which purchases                   | 3,846       | 4,113       |
| Of which capitalised payroll costs   | 3,080       | 4,175       |
| Write-off                            | -246        | -22         |
| Reclassification                     | -           | -           |
| Cost at end of period                | 29,948      | 23,268      |
| Amortisation at beginning of year    | -4,014      | -2,621      |
| Amortisation charge for the period   | -1,909      | -1,415      |
| Write-off                            | 188         | 22          |
| Amortisation at end of period        | -5,735      | -4,014      |
| Carrying amount at beginning of year | 19,254      | 12,381      |
| Carrying amount at end of period     | 24,213      | 19,254      |

<sup>\*</sup> The Group's intangible assets comprise various software.

The Group continues its investments in the information and banking technology solution called Nest, the first stage of which was implemented in 2017 in Finland and which has been deployed in all branches by the end of 2019. The

purchases also include the capitalised payroll and payroll-related costs for employees who were directly associated with the Nest development.

#### Note 14. Loans from central banks

In the first and second quarters of 2020, the Group received 12,000 thousand and 1,500 thousand euros of financing under TLTRO-III, respectively. Previously, in December 2019, the Group had obtained from ECB's third series of targeted longer-term refinancing operations (TLTRO-III) financing of 23,000 thousand euros. The initial maturity of

the liability was 3 years. ECB's financing is secured by debt securities. As at 31 December 2020, loans from central banks amounted to 36,500 thousand euros.

<sup>\*\*</sup> Land and buildings are measured using the revaluation model. Accumulated depreciation as at the revaluation date was eliminated against the gross carrying amount of the revalued assets, see note 19.

The targeted longer-term refinancing operations (TLTROs) are Eurosystem operations that provide financing to credit institutions. By offering banks long-term funding on attractive terms they preserve favourable borrowing conditions for banks and stimulate bank lending to the real economy. The third TLTRO programme consists of a series

of seven targeted longer-term refinancing operations, each with a maturity of three years, starting in September 2019 at a quarterly frequency. Borrowing rates in these operations can be as low as the average interest rate on the deposit facility prevailing over the life of the operation.

Note 15. Deposits from customers

| As at                             | 31 Dec 2020 | 31 Dec 2019 |
|-----------------------------------|-------------|-------------|
| Deposits from customers           | 547,549     | 392,838     |
| Deposits by customer type         |             |             |
| Individuals                       | 540,592     | 380,321     |
| Legal persons                     | 6,957       | 12,517      |
| Deposits by currency              |             |             |
| EUR (euro)                        | 476,789     | 339,857     |
| SEK (Swedish krona)               | 70,760      | 52,981      |
| Deposits by maturity              |             |             |
| Save deposits (on demand)         | 68,643      | -           |
| Maturing within 1 months          | 16,078      | 20,658      |
| Maturing between 1 and 6 months   | 96,084      | 58,158      |
| Maturing between 6 and 12 months  | 108,713     | 92,137      |
| Maturing between 12 and 18 months | 54,047      | 34,535      |
| Maturing between 18 and 24 months | 48,689      | 59,481      |
| Maturing between 24 and 36 months | 63,196      | 57,909      |
| Maturing between 36 and 48 months | 27,365      | 27,319      |
| Maturing between 48 and 60 months | 24,178      | 12,278      |
| Maturing in over 60 months        | 40,556      | 30,363      |

The median amount of customer deposits was 39 thousand euros.

#### Note 16. Other liabilities

| As at                     | 31 Dec 2020 | 31 Dec 2019 |
|---------------------------|-------------|-------------|
| Received surplus payments | 4,785       | 4,188       |
| Payables to employees     | 1,709       | 1,619       |
| Supplier payables         | 405         | 778         |
| Other payables            | 995         | 533         |
| Total                     | 7,894       | 7,118       |

Received surplus payments include surplus repayments of loans by customers that are paid prematurely and not yet

matched to particular loan contracts due to uncertainty of nature of these payments.

#### Note 17. Other reserves

| As at   | 31 Dec 2020 | Change | 31 Dec 2019 |
|---|-------------|--------|-------------|
| Exchange differences on translation of foreign operations | 602         | -272   | 874         |
| Asset revaluation reserve                                 | 609         | 64     | 545         |
| Fair value changes of debt instruments measured at FVOCI  | -136        | 51     | -187        |
| Total other reserves                                      | 1,075       | -157   | 1,232       |

#### Note 18. Net currency positions

#### Net currency positions as at 31 December 2020

|                       | Position in the statement of financial position Off-balance sheet position |             |        |             |              |
|-----------------------|--|-------------|--------|-------------|--------------|
|                       | Assets   | Liabilities | Assets | Liabilities | Net position |
| EUR (euro)            | 673,299  | 530,173     | -      | 42,892      | 100,234      |
| SEK (Swedish krona)   | 71,995   | 71,354      | -      | 1,825       | -1,184       |
| BGN (Bulgarian lev)   | -  | 5           | -      | 5           | -10          |
| USD (American dollar) | -  | 19          | -      | -           | -19          |

#### Net currency positions as at 31 December 2019

|                     | Position in the financial |             | Off-balance s |             |              |
|---------------------|---------------------------|-------------|---------------|-------------|--------------|
|                     | Assets                    | Liabilities | Assets        | Liabilities | Net position |
| EUR (euro)          | 500,771                   | 379,646     | -             | 21,001      | 100,124      |
| SEK (Swedish krona) | 54,168                    | 53,494      | -             | -           | 674          |

The loans provided by the Group are denominated in the currency of the corresponding region or in euros.

#### Note 19. Fair values of assets and liabilities

This note provides an update on the judgements and estimates made by the Group in determining the fair values of the financial instruments since the last annual financial report.

The fair values of the assets and liabilities reported in the consolidated statement of financial position at 31 December 2020 do not differ significantly from their carrying amounts.

The different levels have been defined as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1);
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (Level 2);
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (Level 3).

#### Fair value hierarchy as at 31 December 2020

|  | Level 1 | Level 2 | Level 3 | Total   |
|--|---------|---------|---------|---------|
| Assets measured at fair value  |         |         |         |         |
| Debt instruments at fair value through other comprehensive income (note 3) | 45,845  | -       | -       | 45,845  |
| Land and buildings (note 11)   | -       | -       | 1,582   | 1,582   |
| Investment properties (note 12)  | -       | -       | 27,181  | 27,181  |
| Assets for which fair values are disclosed                                 |         |         |         |         |
| Loans to customers (note 4-8)  | -       | -       | 577,712 | 577,712 |
| Other financial receivables (note 9)                                       |         |         | 1,105   | 1,105   |
| Total assets   | 45,845  | -       | 607,580 | 653,425 |
| Liabilities for which fair values are disclosed                            |         |         |         |         |
| Loans from central banks (note 14)   | -       | -       | 36,500  | 36,500  |
| Deposits from customers (note 15)  | -       | -       | 547,549 | 547,549 |
| Subordinated notes   | -       | -       | 4,970   | 4,970   |
| Lease liability  | -       | -       | 2,099   | 2,099   |
| Other financial liabilities (note 16)                                      | -       | -       | 7,894   | 7,894   |
| Total liabilities  | -       | -       | 599,012 | 599,012 |

#### Fair value hierarchy as at 31 December 2019

|  | Level 1 | Level 2 | Level 3 | Total   |
|--|---------|---------|---------|---------|
| Assets measured at fair value  |         |         |         |         |
| Debt instruments at fair value through other comprehensive income (note 3) | 31,390  | -       | -       | 31,390  |
| Land and buildings (note 11)   | -       | -       | 1,580   | 1,580   |
| Investment properties (note 12)  | -       | -       | 1,781   | 1,781   |
| Assets for which fair values are disclosed                                 |         |         |         |         |
| Loans to customers (note 4-8)  | -       | -       | 459,656 | 459,656 |
| Other financial receivables (note 9)                                       |         |         | 1,738   | 1,738   |
| Total assets   | 31,390  | -       | 464,755 | 496,145 |
| Liabilities for which fair values are disclosed                            |         |         |         |         |
| Loans from central banks (note 14)   | -       | -       | 23,000  | 23,000  |
| Deposits from customers (note 15)  | -       | -       | 392,838 | 392,838 |
| Subordinated notes   | -       | -       | 4,965   | 4,965   |
| Lease liability  | -       | -       | 2,096   | 2,096   |
| Other financial liabilities (note 16)                                      | -       | -       | 7,118   | 7,118   |
| Total liabilities  | -       | -       | 430,017 | 430,017 |

There have been no transfers between Level 1 and Level 2 during 12 months of 2020 and of 2019.

The Level 3 *loans to customers* that amounts to 577,712 thousand euros are measured at amortised cost using the effective interest rate method less any loss allowances. For fair valuation purpose the estimated cash-flows have been discounted at the prevailing market interest rates, the result being not materially different from that recognised under the amortised cost method using effective interest rate.

The Level 3 *land and buildings* that amounts to 1,582 thousand euros consists of real estate used by the Group in Tallinn. The properties in Tallinn are revalued using the income approach and market approach. The market approach means that valuations performed by the valuer are based on active market prices, significantly adjusted for differences in the nature, location or condition of the specific property. The valuer based the valuation of the property in Tallinn on the prices per square metre of residential space in Tallinn that were in the range of 2,995 – 3,147 euros.

Under the discounted cash flow method, fair value is estimated using assumptions regarding the benefits and liabilities of ownership over the asset's life including an exit or terminal value. This method involves the projection of a series of cash flows on a real property interest. To this projected cash flow series, a market-derived discount rate is applied to establish the present value of the income stream associated with the asset. The estimated rental value per square meter per month is 11 euros, the rent growth 1%, long-term vacancy rate 5%, and vacancy rate for the first year 40% and discount rate 8% for commercial property in Tallinn.

Valuations are performed with sufficient frequency to ensure that the fair value of an asset does not differ materially from its carrying amount. Management

assessed, based on an expert's opinion, that fair value had changed and therefore a new valuation was performed in the fourth quarter of 2020.

The Level 3 *investment properties* that amount to 27,181 thousand euros consist of office buildings in Tartu and Tallinn as well as land plots, houses, apartments and agricultural land originally pledged by customers as loan collateral and later acquired by the Group through auctions. Investment properties are measured at the fair value in the financial statements and valuations are performed by the management using market approach.

The investment property in Tartu is valued using the cost model (residual value method) based on the highest and best use of the property. The residual value method takes into account the profit that can be achieved on a development if the existing property would be developed and sold as private flats. Following inputs were used for prior year valuation of the properties in Tartu: price per square metre of flats in Tartu old town 2,761 euros and development costs per square metre 906 euros.

Management measured the value of the investment property which was acquired in Tallinn in October 2020 as at the reporting date and, based on the fact that the asset was exchanged in an arm's length transaction between independent parties and that the time between the date of acquisition and the reporting date was very short, management concluded that the property was reported at fair value at the reporting date.

Valuations of agricultural land are performed using the market comparison approach. Based on valuation reports, the best use of the land is the existing use for agricultural purposes. The valuer based the valuation on the weighted average prices per hectare of agricultural land that were in the range of 3,015-4,555 euros.

Valuations of investment property are performed at each reporting date to make sure that the assets are measured at fair value at the reporting date.

#### Note 20. Contingent liabilities

At 31 December 2020, the unused portions of the credit lines and loans totalled 44,717 thousand euros (31

December 2019: 21,001 thousand euros), guarantees issued totalled 5 thousand euros (31 December 2019: -).

#### Note 21. Interest income

|                                       | Q4 2020 | Q4 2019 | 12M 2020 | 12M 2019 |
|---------------------------------------|---------|---------|----------|----------|
| Interest income on loans to customers | 17,569  | 17,106  | 69,122   | 66,593   |
| Interest income on debt instruments   | 152     | 79      | 605      | 277      |
| Interest income on deposits           | 1       | 6       | 8        | 17       |
| Other interest income                 | -1      | 16      | 16       | 63       |
| Total interest income                 | 17,721  | 17,207  | 69,751   | 66,950   |

#### Note 22. Interest expense

|                                       | Q4 2020 | Q4 2019 | 12M 2020 | 12M 2019 |
|---------------------------------------|---------|---------|----------|----------|
| Interest expense on deposits          | 1,753   | 1,425   | 6,495    | 5,956    |
| Interest expense on bonds             | 84      | 84      | 335      | 334      |
| Interest expense on lease liabilities | 6       | 7       | 26       | 30       |
| Other interest expense                | 55      | 22      | 140      | 70       |
| Total interest expense                | 1,898   | 1,538   | 6,996    | 6,390    |

#### Note 23. Other income

|                                       | Q4 2020 | Q4 2019 | 12M 2020 | 12M 2019 |
|---------------------------------------|---------|---------|----------|----------|
| Income from debt recovery proceedings | 136     | 132     | 573      | 771      |
| Miscellaneous income                  | 159     | 126     | 828      | 419      |
| Total other income                    | 295     | 258     | 1,401    | 1,190    |

#### Note 24. Other operating expenses

|   | Q4 2020 | Q4 2019 | 12M 2020 | 12M 2019 |
|---|---------|---------|----------|----------|
| Marketing expenses  | 2,178   | 2,016   | 7,268    | 6,938    |
| Short-term leases   | 26      | 9       | 50       | 118      |
| Office and other similar administrative expenses          | 138     | 115     | 410      | 472      |
| Other personnel-related expenses                          | 59      | 317     | 450      | 1,119    |
| Software licensing and other information technology costs | 327     | 326     | 1,346    | 1,336    |
| Other services  | 203     | 99      | 560      | 386      |
| Postal supplies and charges                               | 101     | 136     | 403      | 467      |
| Telephone and other communications expenses               | 100     | 130     | 443      | 499      |
| Miscellaneous operating expenses                          | 57      | 118     | 247      | 387      |
| Total other operating expenses                            | 3,189   | 3,266   | 11,177   | 11,722   |

#### Note 25. Other expenses

|   | Q4 2020 | Q4 2019 | 12M 2020 | 12M 2019 |
|---|---------|---------|----------|----------|
| Expenses related to registry inquires       | 297     | 296     | 1,133    | 1,116    |
| Expenses related to enforcement proceedings | 156     | 73      | 578      | 406      |
| Legal regulation charges                    | 160     | 164     | 640      | 629      |
| Expenses from investment properties         | 35      | 18      | 102      | 53       |
| Miscellaneous expenses                      | 108     | 108     | 409      | 387      |
| Total other expenses                        | 756     | 659     | 2,862    | 2,591    |

#### Note 26. Related parties

For the purposes of these financial statements, parties are related if one controls the other or exerts significant influence on the other's business decisions. Related parties include:

- shareholders of Bigbank AS;
- members of Group companies' management and supervisory boards;
- close family members of the above;
- companies connected with the above persons, except where the persons cannot exert significant influence on the company's business decisions.

On 26 March 2020, the Group acquired from the shareholders of Bigbank a subsidiary, OÜ Rüütli Property, which invests in agricultural land. At the acquisition date the assets of OÜ Rüütli Property amounted to 1.991 thousand euros and the liabilities to 2,017 thousand euros. The Group paid the shareholders 3 thousand euros for the acquisition of the subsidiary. As a result of the acquisition, the Group's assets increased by 1,988 thousand euros and liabilities increased by 2.029 thousand euros.

The assets and liabilities recognised as a result of the acquisition are as follows:

#### Assets

| <ul> <li>Cash balances at banks</li> </ul>      | 38    |
|---|-------|
| <ul> <li>Prepayments</li> </ul>                 | 8     |
| <ul> <li>Investment property</li> </ul>         | 1,942 |
| Liabilities                                     |       |
| <ul> <li>Liabilities to shareholders</li> </ul> | 2,000 |

Deferred income and tax liabilities 29

As at 31 December 2020, the Group had a claim to

related parties of 39 thousand euros (Loans to customer) (31 December 2019: 44 thousand euros), the interest income on that claim amounted to 2 thousand euros in 12 months of 2020 (in 12 months of 2019: 2 thousand

Loans granted to related parties are issued at market conditions.

## Statement by the Management Board

According to the knowledge and belief of the Management Board of Bigbank AS, as at the date of publication:

- the figures and additional information presented in the condensed consolidated interim report for the twelve months of 2020 are true and complete; and
- the condensed consolidated financial statements provide a true and fair view of the Group's financial position, financial performance and cash flows.
- The condensed consolidated interim report as at 31 December 2020 has been prepared in accordance with the international financial reporting standard IAS 34 *Interim Financial Reporting* as adopted by the European Union and with the information disclosure requirements established by the Bank of Estonia.
- Financial statements have been prepared on a going concern basis.

| Martin Länts                        | Sven Raba                         | Mart Veskimägi                    | Argo Kiltsmann                    |
|-------------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|
| Chairman of the<br>Management Board | Member of the<br>Management Board | Member of the<br>Management Board | Member of the<br>Management Board |
| 26 February 2021                    | 26 February 2021                  | 26 February 2021                  | 26 February 2021                  |
| [digitally signed]                  | [digitally signed]                | [digitally signed]                | [digitally signed]                |